**RETAIL MANAGER RESUME**

Thomas Hoover

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**Profile**

Certified Retail Management Expert offering more than 2 years of extensive field experience and an MBA degree from the Harvard University. Offering exceptional communication and leadership skills and a proven track record of success in exceeding all business goals and increasing profitability, Thomas is a great team player with a pro-active approach.

**Work experience**

07/2018 - 05/2020, Retail Manager, LM Corporation, LLC, Los Angeles, CA, United States

* Was responsible for multiple daily business operations, ensuring that the company's high standards were always met.
* Assisted in the inventory management, researched potential sales growth opportunities, and coached new sales personnel.
* Produced detailed statements and reports and worked on the constant improvement of the store profitability - increased the profitability by 24% within just one year.
* Delegated the work and supervised more than 20 employees.
* Maintained large databases, analyzed the customer feedback, and executed other duties as required.

**Education**

Master's degree

09/2016 - 05/2018, MBA, Harvard University, Cambridge, MA, United States

GPA: 3.96 (Top 5% of the Program)

Bachelor's degree 09/2012 - 05/2016,

Business Administration, New York University, New York City, NY, United States

(3.98 GPA)

**Languages**

* French
* English
* German
* Chinese

**Software Skills**

* Microsoft Office
* Retail365cloud
* Retail Graph, Square
* NetSuite
* Shop Keep

**Interpersonal Skills**

* Commercial Awareness
* Detail-oriented
* Leadership
* Problem-solving
* Responsibility
* Time Management

**Certificates**

* 11/2019, Certified Retail Management Expert, International Retail Association
* 02/2015, Driving License, Driving School

**Hobbies**

* Exploring distant lands
* Getting lost in a good book
* Capturing moments